**Annexure 20 – Business and Employee Projections**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| CBHFL |  | CBHFL Projections | | | | |
| S.No. | Particulars | 2022-23 | 2023-24 | 2024-25 | 2025-26 | 2026-27 |
| 1 | Loan book size (INR Cr) | 1500 | 2000 | 3000 | 4000 | 5000 |
| 2 | Fixed Deposits | 600 | 725 | 875 | 1050 | 1250 |
| 3 | No. of Branches | 25 | 35 | 50 | 70 | 100 |
| 4 | No. of Spoke Locations | 15 | 35 | 55 | 75 | 100 |
| 5 | No. of Users | 150 | 200 | 300 | 400 | 500 |

Customer base is expected to grow at an estimated 25% year on year

##### Note:

* All amounts are in INR Crore
* These projections are estimates which CBHFL may or may not achieve considering multiple dependencies and business plans. However, this should not lead to any cost escalations or extra costs whatsoever.